



Looije Agro Technics



The partner for the  
greenhouse horticulture



## Looije Agro Technics bv is the partner for the greenhouse horticulture

Looije Agro Technics is the consultancy partner for the greenhouse horticulture sector in the fields of technology, energy and tendering.

Looije Agro Technics' specialists combine their extensive knowledge and experience to give you independent advice. Whether you require advice on financial reports, designing, tendering, building permits, project guidance, construction supervision, energy consultancy, technical advice or management support, Looije Agro Technics possesses the necessary skills.

We have more than 15 expert employees and enjoy years of international experiences. Since the inception of our company in 1997 we have supervised hundreds of horticultural projects and we have evolved into the unique, independent horticultural consultant that Looije Agro Technics is today.

### THE WAY WE WORK

Looije Agro Technics' working method is unique. The customer is central throughout the entire project. Carefully listening to your wishes, we will guide you in taking the proper decisions from concept to completion of the project. What are your expectations? What requirements do you have in mind? Where do you expect to be with your company five years from now? Looije Agro Technics is characterised by an honest and open attitude with reliable and independent advice and a decisive approach.

### FINANCIAL REPORTS / BUSINESS PLANS

To obtain funding from your bank or investor it is crucial to draw up a well-substantiated cost projection. Do you know the total costs of your plans? Thanks to our multiyear experience in horticulture we are able to make accurate cost estimates for your project, as we purchase horticultural technology on a daily basis and are well informed about the latest prices.

Based on the cost estimate we can draw up a financial report, including aspects such as feasibility studies, cash flow forecasts, profitability calculations, balance sheets, cost price calculations, investment surveys, long-range budgets, etc. We can accurately compile these calculations using well-found figures. Giving your investment plans a greater chance of success.

### DESIGN

Designing a new greenhouse facility requires knowledge and experience. It is important that the available space is optimally utilised and that all elements of the design are harmonised. Your wishes and requirements and your vision form the basis for the design. Our draftsmen provide all the necessary drawings and, if required, 3D presentations providing a better spatial impression.

### TECHNICAL ADVICE

Are you aware of the differences in the huge range of available horticultural technology? Looije Agro Technics is in daily contact with horticultural technology suppliers of greenhouses, heating installations, climate management, water installations, screening, etc. If you need any advice in selecting the most suitable technology for you, we can assist



you. We can clearly define the differences and advise you on the most suitable choice for your situation. The designing stage and the choice of technology lead to a detailed project description per part with corresponding explanatory technical drawings. These descriptions and the drawings are used as the basis to correctly request quotations. We operate fully independently of any supplier, or installer.

#### TENDERING

Suppliers and installers can be approached to submit a quotation based on the project descriptions. Often, it is hardly possible to make a sound comparison of these quotations, so we remain in contact with the suppliers to clarify their quotations until we have a clear and transparent overview enabling that sound comparison.

Our advisors have unparalleled knowledge of the horticultural market and can assist you during purchasing negotiations. They are involved in purchasing for similar projects on a daily basis. This is your safeguard for buying at the best price/quality ratio and will prevent mistakes. During purchasing negotiations, we are firmly on your side!

#### BUILDING PERMITS

We can offer you guidance when applying for building permits. We can also assist you in preparing the documents and drawings required to obtain permits. We also have an extensive network of local partners who are well versed in the legislation and regulations applicable in your country.

#### CONSTRUCTION SUPERVISION

We can supervise the actual construction and start-up stage of new build and extension projects in greenhouse

horticulture. Full construction management, organizing construction meetings, monitoring construction plans, drawing up Health & Safety Plans, completions and performing the construction administration tasks are services we can provide as standard.

#### ENERGY CONSULTANCY

For horticulturists, making choices regarding energy is often a complex issue. We, however, have a wealth of experience in making energy choices. Based on your energy needs, we can define the best solution for your individual situation. The range of energy solutions includes cogeneration units, geothermal energy, aquifers, wood boilers, biogas fermentation equipment, cooling etc.

#### MANAGEMENT SUPPORT AND TRAINING

Your staff and managers are crucial factors to your company. However, are they sufficiently well-trained and experienced to do their work properly? We can train, coach and supervise your personnel or provide this service in cooperation with management and production employees. Drawing up a long-range plan enables you to raise your current, but also future, staff to a higher level. Several variants are possible, which can be adapted to your personal needs. If required we can put together a complete management team on your behalf for a period of 1 to 3 years.

We are happy to exchange ideas with you about any form of 'management support'.



#### HORTICULTURAL AREA DEVELOPMENT

Because of its specialist knowledge, Looije Agro Technics is increasingly asked for advice or to manage the design of areas to be used for greenhouse horticulture. Local authorities, and project developers, in particular, have a great need for the specific experience we have with respect to greenhouse horticulture. Our ultimate aim remains to assist horticultural entrepreneurs!

Of course, regional development as a whole will not be successful until all individual components in the area are amalgamated into one harmonious whole. We possess all the disciplines necessary for the development of greenhouse horticulture zoning plans or project development under one roof - and our approach is unequivocal and clear.

#### A selection of our services

- Total project management
- Tendering
- Financial reports / Business plans
- Technical advice/due diligence
- Designing
- Permit application guidance
- Construction supervision
- Management support
- Energy consultancy
- Horticultural area development

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